

1

Sales Report

Referring to the report on the operation. Sales of all that is happening at any moment of time

Types of sales reports

Types of sales reports are 2 types :

- General Repost is report on the jobs include
 - Quotations Report
 - Sale Order Report
 - Summary Sale Order (Quantily) Report
 - Goods Remain Sent Report
 - Cash Sale Report
 - Summary Cash Sale Report
 - Credit Sale Report
 - Summary Credit Sale Report
 - Credit Note Report
 - Deposit Report
 - Deposit Balance Report
 - Deposit Movement Report
- Analytic Repost report is an analysis of sales consists
 - Summary Daily Total Sale Report
 - Summary Month Total Sale Report
 - Analysis of Summary Credit Sale/Cash Sale Report
 - NetSales Analysis Report
 - Monthly Compare Total Sale Report
 - Compare Total Sale Report of 12 Months



Describe the symbol



- The number 1 represents the search window display
- The number 2 refers to the printed document. Users can print the entire document. Or Print Present at the opening were
- The number 3 means a return to the previous page. Users can return to the first page. Or return to the previous page
- The number 4 refers to the Browse page. Users can choose to view reports according to user requirements
- The number 5 represents the total number of pages
- The number 6 represents the next page, users can go to the last page. Or go to the next page of the report
- The number 7 refers to the document. Users can save documents immediately or save open documents saved
- The number 8 means choosing File to save. Users can select a file to save the currency



Procedures for sales report

1. Users can view sales reporting this menu by pressing the "Report" > "Sales Report" as shown in Figure

| ≡ myAccount | Prosoft CRM LTD., co (บริษัท ตัวอย่าง จำกัด) | | | * 🕯 ? | 🗘 อิสระ จิตรสว่าง | () <u>v</u> |
|--------------------------|--|-----------------|----------------------|-------------------|-------------------|-------------|
| Home | | | Report | | | |
| 🔯 Sales | | 0 | | | | |
| 🛒 Purchase | | | | | | |
| 📦 Inventory | Sales Percet | Purchase Report | Inventory Report | Accounting Report | | |
| Le Accounting | | | | | | |
| 1 Cheque & Bank | Ê | Ê | Ê | Ê | | |
| 💼 Petty Cash | | tax | | | | |
| 😂 CRM | Financial Statement | Tax Report | Cheque & Bank Report | Petty Cash Report | | |
| Approve Center | - | -0- | | | | |
| 🌽 Dashboard | | | | | | |
| 👿 Report | CPM Report | Satur Bapart | | | | |
| Audit & Internal Control | CKH Report | Setup Report | | | | |
| 💥 Setting | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |

2. The system will display a list of all the sales report

| < Sale Report | |
|---|------------------------------------|
| General Report | |
| รายงานใบเสนอราคา | รายงานใบสั่งขายสินค้า |
| รายงานสรุปการสั่งขายสินค้า (จำนวน) | รายงานสินค้าค้างส่ง |
| รายงานขายสด | รายงานสรุปขายสด |
| รายงานขายเชื่อ | รายงานสรุปขายเชื่อ |
| รายงานรับคืน ลดหนึ่ | รายงานลดหนี้ (เงินสด) |
| รายงานเพิ่มหนี้ลูกหนึ่ | รายงานเงินมัดจำ |
| รายงานเงินมัดจำคงเหลือ | รายงานเคลื่อนไหวเงินมัดจำ |
| รายงานสรุปการรับชำระ | |
| Analytic Report | |
| รายงานจัดลำดับยอดขาย-ปริมาณการขายสินค้า | รายงานวิเคราะห์ยอดขายสินค้า-ลูกค้า |
| รายงานวิเคราะห์ยอดขายลูกค้า-สินค้า | รายงานสรุปยอดขายประจำวัน |
| รายงานสรุปยอดขายประจำเดือน | รายงานวิเคราะห์สรุปขายเชื่อ/ขายสด |
| รายงานวิเคราะห์การขายสุทธิ | รายงานเปรียบเทียบยอดขายรายเดือน |
| รายงานเปรียบเทียบยอดขาย 12 เดือน | |



4

Steps for viewing quotation Reports

| Document format | consists of $_2$ forms which are "enumerate" which is the detailed report of the itemized transaction result. "Summarize" is the report of the transaction result in the summary form to give an overview of the happened |
|----------------------------------|---|
| Document date | defining the time period that users want to see a quotation report at a certain time specified by the user. |
| Document status Customer code | it sets the document status that the user wants to see the quotation report the customer code assignment the user wants to see the quotation report |

Document number the number of the document that the user wants to see the quotation report

| | | Pros | oft CRM LTD., co | | | | |
|------------------------------|--------------------------|---|-------------------------|---------------------------|-------------|----------------|----------|
| | | Quotation Re | port By Doc. Date (Expl | ain) | | | |
| From Doc. Date 01/01/2020 to | 17/04/2020 From Status | All | | | | | Page1/10 |
| Doc. Date Doc. No. | Customer No. | Customer Name | | Owner | Cost Center | Internal Order | s |
| | | | Amount | Trade Discount Before VAT | Base VAT | VAT | NetAmoun |
| Item No. | Item Name | | Unit | Gy. | Price/Unit | Discount | Amour |
| 2/01/2020 QT6301001 | A6211-020 | บริษัท อูเอฟโอ ซีซีทีวี แอนด์ ซิสเต็ม จำกัด | | นฤมล เนตรสว่าง | | | с |
| | | - | 500.00 | 500.00 | 500.00 | | 500.0 |
| 00001 | Olive Oil 1000ml น้ำมันม | ะกรก 1000 ม.ส. | อัน | 1.00 | 500.00 | | 500.0 |
| Sum | 1 Item | | | | | | |
| Daily Total | 1 item | | 500.00 | 500.00 | 500.00 | | 500.0 |
| 3/01/2020 Q630103-0001 | A6211-019 | บริษัท ขายดี จำกัด | | อิสระ จิตรสว่าง | | | А |
| | | | 27,150.00 | 27,150.00 | 27,150.00 | 1,900.50 | 29,050.5 |
| FG-0001 | เครื่องขักผ้า | | กิโลกรัม | 2.00 | 10,900.00 | | 21,800.0 |
| FG-0002 | ม้าแคนวาส | | หลา | 5.00 | 350.00 | | 1,750.0 |
| BA.G-001 | กระเป๋าผ้า | | ชิ้น | 120.00 | 30.00 | | 3,600.0 |
| Sum | 3 Item | | | | | | |
| Daily Total | 1 Item | | 27,150.00 | 27,150.00 | 27,150.00 | 1,900.50 | 29,050.5 |
| 6/01/2020 Q630106-0001 | A 6209-002 | ร้าน ขายของข่า | | นฤมล เนตรสว่าง | | | А |
| | | | 1,235.00 | 1,235.00 | | | 1,235.0 |
| 3001035000 | ปูนซิเมนต์ปอร์ดแดนด์ประ | LAM1 | នុង | 1.00 | 125.00 | | 125.0 |
| 8850127004571 | สินค้าการเกษตร | | ពុង | 10.00 | 111.00 | | 1,110.0 |
| Sum | 2 Item | | | | | | |
| Daily Total | 1 Item | | 1,235.00 | 1,235.00 | | | 1,235.0 |
| 7/01/2020 Q630107-0002 | A 6301-033 | บริษัท โบนันช่าเทค จำกัด | | นฤมล เนตรสว่าง | | | с |
| | | | 2,500.00 | 2,500.00 | 2,500.00 | 175.00 | 2,675.00 |
| 00001 | Olive Oil 1000ml น้ำมันม | ะกรก 1000 มต. | อัน | 5.00 | 500.00 | | 2,500.0 |
| Sum | 1 Item | | | | | | |



5

Steps for viewing the Sale Order Report

| Show report | consists of 2 formats which are "by date of document" which is to display the report in sequence. The date of document "by customer" is to show the report in order of client |
|-----------------|---|
| Document format | consists of $_2$ forms which are "enumerate" which is the detailed report of the itemized transaction result. "Summarize" is the report of the transaction result in the summary form to give an overview of the happened |
| Document date | defining the time period that users want to see the sales order report at a certain time. As user-defined |
| Document status | it sets the document status that the user wants to see the sales order report |
| Customer code | defining the customer code that the user wants to see the sales order report |
| Document number | assigning the document number to which the user wants to view the sales order report |

| | | | Prosoft CRM LTD | ., co | | | | |
|------------|------------------------|---|----------------------------|----------------|--------------------|-----------------|-----------|--------------|
| ROSOFT | BM | | Sales Order Report By Cust | omer (Explain) | | | | |
| om Doc. De | te 01/01/2020 to 17/04 | (2020 From Status All | | | | | | Page |
| stomer No. | | Customer Name | | | | | | |
| Doc. Date | Doc. No. | Cost Center Internal (| Order | Amount | Trade Discount Bet | fore VAT Amount | VAT | Net Amount 3 |
| Item No. | | Item Name | Unit | | Qy. | Price/Unit | Discount | Amount |
| 209-00056 | | หจก. กว่างโจว โอเค | | | | | | |
| 7/02/2020 | ABC-070263/003-3 | | | 5,000.00 | | 5,000.00 | | 5,000.00 |
| SV-1111 | | ค่าบริการวิชาชีพบัญชี | ครั้ง | | 1.00 | 5,000.00 | | 5,000.00 |
| 5/02/2020 | ABC-150263/001-3 | | | 65,000.00 | | 60,747.66 | 4,252.34 | 65,000.00 |
| NF07E410 | 04923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL TH ชี แดง-เทา หม | ายเสนเครื่อง NF07E- คัน | | 1.00 | 65,000.00 | | 65,000.00 |
| | | 4104923 หมายเลขถังMLHNF0772L5104923 | | | | | | |
| 20/02/2020 | ABC-200263/001-3 | | | 65,000.00 | | 65,000.00 | 4,550.00 | 69,550.00 |
| NF07E410 | 04923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL TH รี แดง-เทา หม | ายเสนเครื่อง NF07E- คัน | | 1.00 | 65,000.00 | | 65,000.00 |
| | | 4104923 หมายเลขถึงMLHNF0772L5104923 | | | | | | |
| 2//02/2020 | ABC-270263/001-3 | | à | 2,500.00 | | 2,500.00 | 175.00 | 2,675.00 |
| 97-123 | 4 BC 000959/001 9 | W85WR Standard | 483 | 80 750 00 | 1.00 | 2,500.00 | 6 000 00 | 2,500.00 |
| 0001020 | A00-020003001-0 | Saulouriuner | | 05,700.00 | 10.00 | 8,000,00 | 0,200.00 | 80,000,00 |
| 0001232 | | | a. a | | 10.00 | 75.00 | | 750.00 |
| 2/03/2020 | ABC-120363/001-3 | Hand Cream | | 2,450.00 | 122.50 | 2.327.50 | 162.93 | 2,490,43 (|
| 12304 | | 15N21 | อัน | | 10.00 | 250.00 | 50.00 | 2,450.00 |
| 31/03/2020 | ABC-310363/001-3 | | | 1,250.00 | | 1,250.00 | 87.50 | 1,337.50 (|
| 12304 | | หมอก | อัน | | 5.00 | 250.00 | | 1,250.00 |
| | Sum 7 | ltem | | 230,950.00 | 122.50 | 226,575.16 | 15,457.77 | 242,032.93 |
| 209-001 | | บริษัท ลูกค้าใหม่ | | | | | | |
| 07/01/2020 | ABC-070163/002-3 | - | | 300,000.00 | | 300,000.00 | 21,000.00 | 321,000.00 (|
| FF-0001 | | รายได้ งวด 2 | รายการ | , | 1.00 | 300,000.00 | | 300,000.00 |



Steps for viewing the Summary Sale Order (Quantily) Report

- Document date defines the period of time the user wants to view a summary Sale Order (Qty.) At any moment of time
- Product group code user-defined Product code Coded product that users want to see a report of the summary Sale Order (Qty.)
- Product code code defining the product that the user wants to view a summary report of the summary Sale Order (Qty.)

Document status documents users want to see. the report summary Sale Order (Qty.)

| | Summary Sale Order (Qty.) | | | | | | |
|--------------------------|--|--------------|-------------------------|--|--|--|--|
| PROSOFTCRM | | | | | | | |
| From Doc. Date 01/01/2 | 020 to 17/04/2020 From Status All | | Page1/1 | | | | |
| Goods Group No. | Boods Group Name | | | | | | |
| Item No. | Item Name | Unit | Qty. | | | | |
| Not specifiled Goods Gro | up No. | | | | | | |
| NF07E4104923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL TH ลี แลง-เทา หมายเลขเครื่อง NF07E- | Ău. | 4.00 | | | | |
| | 4104923 หมายเลขอังMLHNF0772L5104923 สำคว | | | | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกอก 1000 มด. | อัน | 8.00 | | | | |
| FG-0001 | เครื่องรักมา | เครื่อง อ | 9.00 | | | | |
| SV-1111 | ค่าบริการวิชาชีพบัญชี | AS3 | 1.00 | | | | |
| SV-123 | Wastwin Standard | 983 | 1.00 | | | | |
| Sum | 5 Item | | | | | | |
| GDG-001 | กลุ่มสินค้าทั่วไป | | | | | | |
| 0001 | Hand cream | ซีน | 15.00 | | | | |
| 0001232 | โซฟาหนังแคะ | ตัว | 17.00 | | | | |
| 12304 | หมวก | อัน | 25.00 | | | | |
| AB0.375-2-1.3 | ไม้ยางพาราแปรรูป AB 0.375x2x1.3 | ตัว | 1.00 | | | | |
| AW-0001 | น้ำสืม ขนาด 600 มค. (ชุด 6 ขวด) > . | กล่อง | 10.00 | | | | |
| AW-0002 | น้ำลืม ขนาด 1.5 มด. (ชุด 3 ขวด) ร | กล่อง | 1.00 | | | | |
| DS-001 | น้ำมันดีเขล HDS EURO 4 | ลิตร | 1.00 | | | | |
| FF-0001 | อาหารและแครื่องดีม | รายการ | 1.00 | | | | |
| FG-000001 | กระเป๋า | กล่อง | 5.00 | | | | |
| Sum | 9 Item | | | | | | |
| GDG-002 | กลุ่มสินค้าวัตถุดิบ | | | | | | |
| 3001035000 | ปูนชิเมนต์ปอร์ตแลนด์ประเภทา | ពុរ | 1.00 | | | | |
| 3001235000 | ปูนชิเมนต์ปอร์ตแลนด์ประเภทาตราช้าง | ព្ រ | 2.00 | | | | |
| FG-0002 | ล้าแคนวาส | หลา | 50.00 | | | | |
| Sum | 3 Item | | | | | | |
| GDG-004 | Battery | | | | | | |
| B-001 | Acer Liquid Z520 (1850 mAh) | อื่น | 4.00 | | | | |
| Sum | 1 Item | | | | | | |
| Total | 4 Item | | 156.00 | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Print By : อิสระ จิตรสว่ | | | Print Date : 17/04/2020 | | | | |



Steps for viewing the Goods Remain Sent Report

| Show report | consists of 3 types, "according to the document" is to be displayed. The date of the respective documents. "Date Due" is displayed in the order given day delivery, "according to the customer" is displayed by customers on the documents |
|-----------------|--|
| Document date | determine the amount of time a user wants to view reports backlog at any moment. over time as users |
| Due date | defined period of time the user wants to view a given day delivery at any moment at any one time according to user-defined |
| Customer ID | to determine the client code that the user wants to see the report backlog used to determine that the user needs |
| Product | assignment of the product to which the user wishes to view the report of undelivered products |
| Document number | document Number assignment users want to view the report backlog |
| Department | defining the work department that wants to see the report backlog |

| | | | | | Pr | osoft CRM LTD., co | | | | | |
|------------|----------------|-----------------|-------------|--------------|-------------------------------|--------------------|---------------|----------------|------------|-------------------|---------------|
| PROSOFT | CRM | | | | Goods Rem | ain Sent Report By | Doc. Date | | | | |
| From Doc. | Date 01/01/202 | 0 to 17/04/2020 | | | | | | | | | Page1/ |
| Doc. Date | Doc. No. | Deliver | y Date | Customer No. | Customer Name | | | | | Owner | |
| Item No. | | Item Name | | | Unit | Order Gty. | Delivery Gty. | Backorder Gty. | Price/Unit | Discount | BackorderAmou |
| 21/02/2020 | ABC-210263 | /001-3 02/03/ | 2020 | A6211-020 | บริษัท อูเอฟโอ ซีซีทีวี แอนด์ | ชิสเต็ม จำกัด | | | | นฤมล เนตรสว่า | ٩ |
| 00001 | | Olize Oil 1000 | ก) น้ำมันมะ | กลก 1000 มด. | อัน | 1.00 | | 1.00 | 500.00 | | 500.0 |
| | Sum | 1 | ltem | | | 1.00 | | 1.00 | | | 500.0 |
| | Daily Total | 1 | ltem | | | 1.00 | | 1.00 | | | 500.0 |
| 22/02/2020 | ABC-220263 | /001-3 22/02/ | 2020 | A 6302-048 | ลอง เด้ออออ | | | | | นฤมล เนตรสว่า | 4 |
| 30012350 | 00 | ปูนซิเมนต์ปอร์ด | แลนด์ประเ | กทา สราช้าง | នុង | 2.00 | | 2.00 | 150.00 | | 300.0 |
| | Sum | 1 | ltem | | | 2.00 | | 2.00 | | | 300. |
| | Daily Total | 1 | ltem | | | 2.00 | | 2.00 | | | 300. |
| 27/02/2020 | ABC-270263 | /001-3 | | A 6209-00056 | หจก. กว่างโจว โอเค | | | | | นฤมล เนตรสว่า | ٩ |
| SV-123 | | ห้องพัก Standa | rd | | น้อง | 1.00 | | 1.00 | 2,500.00 | | 2,500.0 |
| | Sum | 1 | ltem | | | 1.00 | | 1.00 | | | 2,500. |
| | Daily Total | 1 | ltem | | | 1.00 | | 1.00 | | | 2,500. |
| 02/03/2020 | ABC-020363 | /001-3 | | A 6209-00056 | หจก. กว่างโจว โอเค | | | | | อารีรัตน์ โนนศิริ | - |
| 0001232 | | โซฟาหนังแกะ | | | ล้ว | 10.00 | | 10.00 | 8,900.00 | | 89,000. |
| 0001 | | Hand cream | | | อ้น | 10.00 | | 10.00 | 75.00 | | 750.0 |
| | Sum | 2 | ltem | | | 20.00 | | 20.00 | | | 89,750.0 |
| | Daily Total | 1 | ltern | | | 20.00 | | 20.00 | | | 89,750. |
| 31/03/2020 | ABC-310363 | /001-3 | | A 6209-00056 | หจก. กว่างโจว โอเค | | | | | นฤมล เนตรสว่า | 4 |
| 12304 | | หมวก | | | อัน | 5.00 | | 5.00 | 250.00 | | 1,250. |
| | Sum | 1 | ltem | | | 5.00 | | 5.00 | | | 1,250. |
| | Daily Total | 1 | ltem | | | 5.00 | | 5.00 | | | 1,250. |

7



Steps to view a cash purchase sales report

| Show report | consists of two types, "according to the document" is displayed in chronological order of the "customer" is displayed by the client |
|-----------------|---|
| Document format | consists of two types: "Breakdown" is a report generator. distribution data transactions thorough "conclusion" is to report the transaction data in summary form to provide an overview |
| Document status | determining the status of the document that the user wants to view reports |
| Customer ID | determine the client code that the user wants to view reports for a cash purchase |
| Document date | determine the period of time the user wants to view reports for cash purchase at any given time period |
| Department | determining the work department that people want to see a live sales report |
| Goods | determining the products that users want to see live sales reports |
| Sales area | determine which users want to view reports for the cash purchase demarcation check |
| Owner | to determine who was responsible for the user to view reports |
| Shipping Method | determine how to transport the user to view a cash purchase report |

| | | | Cash Sa | le Report By Dec Date (E | (plain) | | | | |
|-------------------------|----------------------|----------------------------|----------------------|--------------------------|------------------|-------------------|----------------|-----------------|------|
| OSOFTCRM | | | | | | | | | |
| om Doc. Date 01/01/2020 | to 17/04/2020 From S | totus All | | | | | | Page | :1/9 |
| ec. Date Dec. No. | Invoice No. | Customer Name | | | Cost Conto | 7 | Internal Order | | s |
| | | | Amount | Trode Discount | Deposit | Before VAT Amount | Vat | Net A mount | |
| | | Cosh | Other expenses | Bank foce | Cheque | Transfer | Credit Card | Withholding Tax | |
| Item No. | Item Name | | Un | à | Q _V . | Price/Unit | Discount | Amount | |
| 01/2020 CS530103-000 | CS-200103-001 | คุณ ภาคิม | | | | | | | 0 |
| | | | 175,000.00 | | | 175,000.00 | 12,250.00 | 187,250.00 | |
| | | 187,250.00 | | | | | | | |
| FF-0001 | จารารและแคร้างคือ | | 5121 | การ | 50.00 | 3,500.00 | | 175,000.00 | |
| Sum | 1 hem | | | | 50.00 | | | | |
| Daily Total | 1 Item | | 175,000.00 | | | 175,000.00 | 12,250.00 | 187,250.00 | _ |
| | | 187,250.00 | | | | | | | |
| 01/2020 CS530110-000 | 1 CS-200110-001 | บจิษัท ชิตับบวิวที เอเชีย | จำกัด | | | | | | 0 |
| | | | 135,000.00 | | | 135,000.00 | 9,450.00 | 144,450.00 | |
| | | 144,045.00 | | | | | | 405.00 | |
| FF-0001 | จารารเลยเครื่องคือ | | star | การ | 100.00 | 1,500.00 | 15,000.00 | 135,000.00 | |
| Sum | 1 Item | | | | 100.00 | | | | |
| Daily Total | 1 bem | | 135,000.00 | | | 135,000.00 | 9,450.00 | 144,450.00 | |
| | | 144,045.00 | | | | | | 405.00 | |
| 01/2020 CS630115-000 | CS-200115-001 | ບຈິພັກ ໂພລາທີ່ວີ່ ຮຸປແປລຄື | ila. | | | | | | 0 |
| | | | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550.00 | |
| | | 69,550.00 | | | | | | | |
| NF07E4104923 | รถจักรขานขนด์ HON | IDA∲N NSS300AL TH ∄ was | พา หมายเลขเครื่องคัน | | 1.00 | 65,000.00 | | 65,000.00 | |
| | NF07E-4104923 M | 18,2953 M LHNF0772L510 | 4923 | | | | | | |
| Sum | 1 Item | | | | 1.00 | | | | |
| Daily Total | 1 hem | | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550.00 | _ |



9

Steps to view cash Sales report

| Show report | consists of 3 formats which are "According to document date" which is to display the report in sequence. The date of document "According to customer" is to show report in order. Customer "By product" is to show report in order of product |
|-----------------|---|
| Customer ID | defining the customer ID that users want to see a live sales summary report |
| Document status | it defines the document status that users want to see in a live sales summary report |
| Department | determining the work department that wants to see a live sales summary report |
| Document date | defining the time period that users want to see a live sales summary report at a specific time period specified by the user |
| Territory | defining sales territories for which users want to see a live sales summary report |
| Goods | determining the products that users want to see a live sales summary report |
| Shipping Method | determining the means of transportation that users want to see a live sales summary report |
| Owner | determining the responsibility of the user to view the live sales summary report |

| PROSOFTCRM | | Summary Cash Sale F | Report By Doc. Date | | | |
|--|--------------|---------------------|---------------------|-------------------|-----------|------------|
| From Doc. Date 01/01/2020 to 17/04/2020 From 5 | Status All | | | | | Page1/ |
| Doc. Date | Amount | Bill Discount | Deposit | Before VAT Amount | Vat | Net A mou |
| 3/01/2020 | 175,000.00 | | | 175,000.00 | 12,250.00 | 187,250. |
| 0/01/2020 | 135,000.00 | | | 135,000.00 | 9,450.00 | 144,450. |
| 5/01/2020 | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550.0 |
| 6/01/2020 | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550.0 |
| 1/01/2020 | 300.00 | | | 300.00 | | 300.0 |
| 4/01/2020 | 73,900.00 | | | 73,900.00 | 5,173.00 | 79,073. |
| 6/01/2020 | 24,800.00 | | | 24,800.00 | 1,736.00 | 26,536. |
| 6/02/2020 | 36,000.00 | | | 36,000.00 | 2,520.00 | 38,520. |
| 7/02/2020 | 2,595.00 | 100.00 | | 2,495.00 | 43.40 | 2,538 |
| 5/02/2020 | 65,000.00 | | | 60,747.66 | 4,252.34 | 65,000.0 |
| 0/02/2020 | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550. |
| 6/03/2020 | 9,061.00 | | 2,000.00 | 7,061.00 | 494.27 | 7,555. |
| 9/03/2020 | 222,500.00 | | | 222,500.00 | 15,575.00 | 238,075. |
| 2/03/2020 | 860.00 | 200.00 | | 660.00 | 46.20 | 706. |
| 9/03/2020 | 65,000.00 | | | 65,000.00 | 4,550.00 | 69,550. |
| 3/04/2020 | 5,000.00 | 250.00 | 1,000.00 | 3,750.00 | 262.50 | 4,012. |
| 6/04/2020 | 10,315.00 | | | 10,315.00 | 716.80 | 11,031. |
|)7/04/2020 | 84,400.00 | | | 84,400.00 | 5,908.00 | 90,308.0 |
| Total 18 Item | 1,104,731.00 | 550.00 | 3,000.00 | 1,096,928.66 | 76,627.51 | 1,173,556. |



Steps to view credit sales reports

| Show report | consists of two formats: "by Document Date": Displaying the report in the order of the document date. "By Customer" is a report showing the customer's order |
|---------------------------|---|
| Document format | consists of two formats: "Distributed" is a reporting-based report that occurs. Detailed "Summary" is a report of the list data that occurs in the summary format to see the overall overview |
| Document date | define the length of time that users want to view the sales report at any time period by which the user determines the customer account |
| Customer code Goods No | assigning customer codes to users who want to view credit sales reports assigning item codes to which users want to view credit sales reports |

| | Prosoft CRM LTD., co | | | | |
|---|---|-------------|----------------|----------------|-----------|
| | Credit Sale Report By Doc. Date (Explain) | | | | |
| PROSOFTCRM | | | | | |
| From Doc. Date 01/01/2020 to 17/04/2020 From Status All | | | | | Page1/ |
| Doc. Date Doc. No. Invoice No. Customer Name | Owner | | Cost Center | Internal Order | s |
| | Amount Trade Discount | Deposit Bef | ore VAT Amount | Vat | NetAmou |
| Goods No. Goods Name | Unit | Cty. | Price/Unit | Discount | Amou |
| 07/01/2020 INV6301-001 IV200107-001 บริษัท ลูกค้าใหม่ | นยุมล เ | นตรสว่าง | | | 0 |
| | 300,000.00 | | 300,000.00 | 21,000.00 | 321,000.0 |
| FF-0001 รายได้ งวด 2 | รายการ | 1.00 | 300,000.00 | | 300,000. |
| Sum 1 Item | | 1.00 | 300,000.00 | | 300,000. |
| 07/01/2020 INV6301-002 IV200107-002 บริษัทโบนันช่าเทค จำกัด | นฤมล เ | นตรสว่าง | | | 0 |
| | 2,500.00 | | 2,500.00 | 175.00 | 2,675. |
| 00001 Olive Oil 1000ml น้ำมันมะกอก 1000 มค. | สัน | 5.00 | 500.00 | | 2,500. |
| Sum 1 Item | | 5.00 | 500.00 | | 2,500. |
| Daily Total 2 Item | 302,500.00 | | 302,500.00 | 21,175.00 | 323,675. |
| 10/01/2020 INV6301-003 IV200110-001 บริษัท ขายของ จำกัด | อิสระ จิ | ตรสว่าง | | | 0 |
| | 39,300.00 | | 39,300.00 | 2,751.00 | 42,051 |
| FG-0001 เครื่องชักน้า | เครื่อง | 2.00 | 10,900.00 | | 21,800. |
| FG-0002 ถ้าแคนวาส | หลา | 50.00 | 350.00 | | 17,500.0 |
| Sum 2 Item | | 52.00 | 11,250.00 | | 39,300. |
| Daily Total 1 Item | 39,300.00 | | 39,300.00 | 2,751.00 | 42,051. |
| 11/01/2020 INV6301-004 IV200111-001 บริษัทลูกค้าใหม่ | ו פולנת | นตรสว่าง | | | 0 |
| | 2,500.00 | | 2,500.00 | 175.00 | 2,675.0 |
| 00001 Olive Oil 1000mi น้ำมันมะกรก 1000 มด. | อัน | 5.00 | 500.00 | | 2,500.0 |
| Sum 1 Item | | 5.00 | 500.00 | | 2,500. |
| 1/101/2020 INV6301-004 IV200111-001 บริษัทลูกค้าไหม่ | ายตา | นตรสว่าง | | | 0 |
| | | | | | |



Steps to view credit Sales summary reports

| Show report | the report contains three styles: "By Document Date" is to display the report in the order of the document date. "By Customer" is displaying the report in order of customer's "by Product", displaying the report on the item-level |
|---------------------------|--|
| Document date | define the length of time a user wants to view the credit Sales summary report at any time period according to the user-defined |
| Customer code Goods No | assigning customer accounts to customers who want to view the Sales Summary report assigning item codes to users who want to view credit Sales summary reports |

| | Summary Credit Sala Report By Goods | | | |
|---|---|--------|----------|------------|
| ROSOFTCRM | Summary Credit Sale Report by Goods | | | |
| from Doc. Date 01/01/2020 to 17/04/2020 | | | | Page1/ |
| ltem No. | item Name | Qty. | Unit | NetAmou |
| NF07E4104923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL TH ลี แลง-เทา หมายเลขเครื่อง NF07E-4104923 | 5.00 | ค้น | 325,000.4 |
| | หมายเสขตั้ง MLHNF0772L | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกอก 1000 มด. | 105.00 | อัน | 53,000. |
| 0001232 | โลงใหน้และ | 2.00 | ตัว | 17,800.0 |
| 12304 | 2012 | 10.00 | อัน | 2,450. |
| AB0.375-2-1.3 | ไม้ยางหายาแปะรูป AB 0.375x2x1.3 | 1.00 | ตัว | 5,000. |
| AW0001 | YAMAHA B7D100 น้ำเงินเครื่อง G3K9E-0011504 เดขถังMLERG551111011669 | 1.00 | คัน | 65,000. |
| AW-0001 | น้ำสื่ม ขนาด 600 มล. (ชุด 6 ขวด) | 10.00 | 228 | 49,000. |
| B-001 | Acer Liquid Z520 (1850 mAh) | 10.00 | ซึ่น | 2,500. |
| DS-001 | น้ำมันดีเขล HDS EURO 4 | 560.00 | គឺតទ | 16,240. |
| FF-0001 | รายได้ งวด 2 | 1.00 | รายการ | 300,000.0 |
| FG-0001 | เครื่องขักน้ำ | 9.00 | กิโลกรัม | 111,800.4 |
| FG-0002 | ผ้าแคนวาล | 50.00 | 921 | 17,500/ |
| FG-0005 | พัดฉมไอน้ำ | 20.00 | ตัว | 178,000./ |
| FG-00131 | ทุตีอนแห้ง | 2.00 | ลั่น | 60. |
| FG-0048 | IFHONE 11 | 1.00 | เครื่อง | 49,000. |
| SV-000007 | บริการให้ค่าปรึกษาทางกฎหมาย | 6.00 | ครั้ง | 30,000. |
| SV-0001 | Professional Fee | 2.00 | AŠ3 | 10,000./ |
| SV-010 | ศาวารระบบ | 1.00 | AS3 | 8,900/ |
| SV-1111 | ค่าบริการวิชาชีพบัญชี | 2.00 | ครั้ง | 10,000. |
| Test | 2 di Unisu | 1.00 | อื่น | 100. |
| Total 20 | ltem | 800.00 | | 1,251,350. |
| | | | | |
| | | | | |



Steps for viewing the Credit Note Report

| Show report | consists of two formats: "by Document Date": Displaying the report in the order of the document date. "By Customer" is a report showing the customer's order |
|-----------------|---|
| Document format | consists of two formats: "Distributed" is a reporting-based report that occurs. Detailed "Summary" is a report of the list data that occurs in the summary format to see the overview |
| Document status | as a document status set. The user wants to view the credit note report |
| Customer ID | Customer account assignment of customer account to which the user wants to view the report on the debt |
| Document date | define the length of time a user wants to view a credit discount report at any time period according to the user defined |
| Department | define the job department to which the person who wants to view the report. |
| Goods | determines the item to which the user wants to view the sales district Credit note report |
| Territory | the sales district to which the user wants to view the report. Credit note |
| Owner | defining the person responsible for the user who wants to view the credit note report |
| Shipping Method | defining the means of transport a user wants to view a credit note report |

| U | | | | | 0 | - Cook on a Cro., C | te (Eveleie) | | | | |
|------------|-----------------|-------------|----------------|----------------|---------------------------|----------------------|--------------|---------------|-------------------|-------------|------------|
| ROSOFT | CRM | | | | Credit No | оте нерот ву Doc. Da | te (Explain) | | | | |
| rom Doc. D | Date 01/01/2020 | to 17/04/20 | 20 From Stat. | us All | | | | | | | Page1/ |
| oc. Date | Doc. No. | Invo | ice No. | Old Invoice No | Customer Name | | | | Cost Center | Internal Or | der S |
| | | | | | Invoiced Amount | Correct A mount | Different | Bill Discount | Before VAT Amount | Vət | Net Amount |
| Goods N | o. | Goods Na | me | | | Unit | | Qţ/. | Price/Unit | Discount | Amount |
| /03/2020 | CN630306-000 |) CN2 | 00306-001 | IV200306-001 | โปรซอฟท์ เอ็กเพิร์ต จำกัด | | | | | | c |
| | | | | | 9,061.00 | | 9,061.00 | | 9,061.00 | 634.27 | 9,695.27 |
| 0001232 | | โลงใหม่ไม | มกะ | | | สัง | | 1.00 | 8,900.00 | 100.00 | 8,800.00 |
| 8850127 | 004571 | สินค้าการเ | ศษตร | | | ពុង | | 1.00 | 111.00 | | 111.00 |
| 3001235 | 000 | ปูนชีเมนต์ | ปอร์สแตนด์ประ | ะเภทาสราช้าง | | ពួរ | | 1.00 | 150.00 | | 150.00 |
| | Sum | 3 | ltem | | | | | 3.00 | 9,161.00 | 100.00 | 9,061.00 |
| | Daily Total | 1 | ltem | | 9,061.00 | | 9,061.00 | | 9,061.00 | 634.27 | 9,695.27 |
| /04/2020 | CN630403-000 |) CN2 | 00403-001 | CS-200403-002 | ลูกค้าใหม่ | | | | โครงการก่อสร้าง. | | c |
| | | | | | 2,375.00 | 1,662.50 | 712.50 | 37.50 | 712.50 | 49.88 | 762.38 |
| 12304 | | หมวก | | | | อัน | | 3.00 | 250.00 | | 750.00 |
| | Sum | 1 | ltem | | | | | 3.00 | 250.00 | | 750.00 |
| | Daily Total | 1 | ltem | | 2,375.00 | 1,662.50 | 712.50 | 37.50 | 712.50 | 49.88 | 762.38 |
| /04/2020 | CN630406-000 |) CN2 | 00406-001 | IV200406-001 | จรึงใจ จำกัด | | | | | | c |
| | | | | | 5,000.00 | 4,000.00 | 1,000.00 | | 1,000.00 | | 1,000.00 |
| AB0.375 | -2-1.3 | ไม้ยางหาร | nudegd AB 0. | .375x2x1.3 | | ตัว | | 1.00 | 5,000.00 | | 1,000.00 |
| | Sum | 1 | ltem | | | | | 1.00 | 5,000.00 | | 1,000.00 |
| | Daily Total | 1 | ltem | | 5,000.00 | 4,000.00 | 1,000.00 | | 1,000.00 | | 1,000.00 |
| | Total | 3 | ltem | | 16,436.00 | 5,662.50 | 10,773.50 | 37.50 | 10,773.50 | 684.15 | 11,457.65 |
| ste: Docun | nent status O≖O | pen, P=Par | tial, C=Close, | , CC=Cancel | | | | | | | |



Steps to view deposit report

| Show report | consists of two formats: "by Document Date": Displaying the report in the order of the document date. "By Customer" is a report showing the customer's order |
|-----------------|---|
| Document format | consists of two formats: "Distributed" is a reporting-based report that occurs. Detailed "Summary" is a report of the list data that occurs in the summary format to see the overall overview |
| Document date | define the length of time that users want to view deposit reports at any time period according to user-defined |
| Customer ID | assigning customer accounts to the user who want to view the deposit report |
| Expiry Status | There are 3 types: "All" is reporting all the necessary deposit results. "Expired" is the reporting of "non-expired" deposit results as an expired deposit report |

| From Doc. | Date 01/01/2020 to 1 | 7/04 | 2020 From Status | ZH. | | | | | | | | Pag |
|-----------|----------------------|------|------------------|---------------------------------|--------|-----------|-----------------|----------|-----------------|----------|-----------------------|------------|
| loc. Date | Doc. No. | | nvoice No. | Customer Name | | | | c | Cost Center | | Internal Order | |
| | | | | Amount | Vat | NetAmpunt | Withholding Tax | Cash | Cheque | Charge | Transfer Other income | Other expe |
| Cheque | No | | Cheque Date | Bank | | Branch | Oy. | | | | | |
| 4/01/2020 | DE63-0100005 | | | ร้าน ขาอของชำ | | | | | | | | |
| | | | | 1,000.00 | | 1,000.00 | | | 1,000.00 | | | |
| 111111 | 111 | | N2 | ธนาคารกรุงไทย | | เชียงใหม่ | 1,000.00 | 0 | | | | |
| | Daily Total | 1 | ltem | 1,000.00 | | 1,000.00 | | | 1,000.00 | | | |
| 7/02/2020 | DE63-0200007 |) | DIV200207-001 | บริษัท จริงใจ จำกัด | | | | | | | | |
| | | | | 500.00 | 35.00 | 535.00 | | 535.00 | | | | |
| | Daily Total | 1 | ltern | 500.00 | 35.00 | 535.00 | | 535.00 | 8 | | | |
| 0/02/2020 | DE63-0200008 |) | DIV200215-001 | หจก, กว่างโจว โอเศ | | | | | | | | |
| | | | | 2,500.00 | | 2,500.00 | | 2,500.00 | | | | |
| | Daily Total | 1 | Item | 2,500.00 | | 2,500.00 | | 2,500.00 | | | | |
| 7/02/2020 | DE63-0200009 | 1 | DIV200227-001 | หจก. กว่างโจว โอเค | | | | | | | | |
| | | | | 2,000.00 | 140.00 | 2,140.00 | | 2,140.00 | | | | |
| | Daily Total | 1 | Item | 2,000.00 | 140.00 | 2,140.00 | | 2,140.00 | | | | |
| 6/03/2020 | DE63-03001010 | 1 | DIV200306-001 | บริษัท โปรชอฟท์ เอ็กเพิร์ต จำก้ | โด | | | | | | | |
| | | | | 2,000.00 | | 2,000.00 | | 2,000.00 | | | | |
| | Daily Total | 1 | ltern | 2,000.00 | | 2,000.00 | | 2,000.00 | | | | |
| 3/04/2020 | DE63-0400010 | ļ | DIV200403-001 | หจก. กว่างโจว โอเค | | | | 1 | ครงการก่อสร้าง. | <i>9</i> | | |
| | | | | 500.00 | 35.00 | 535.00 | | 235.00 | | | 300.00 | |
| | Daily Total | 1 | ltern | 500.00 | 35.00 | 535.00 | | 235.00 | | | 300.00 | |
| | Total | 6 | ltem | 8,500.00 | 210.00 | 8,710.00 | | 7,410.00 | 1,000.00 | | 300.00 | |
| | | | | | | | | | | | | |



Steps to view Deposit Balance Report

Document datedefine the length of time a user wants to view a deposit report at any time period by which the
user assignsDocument Nothe document number to which the user wants to view the deposit balance report

Customer code assigning customer account to the user who wants to view the deposit balance report

| | | | | Propert CPM LTD co | | | |
|-------------|--------------------------|---------------|--------------------|------------------------|----------|-----------|-----------------|
| | | | | Deposit Balance Report | | | |
| PROSOFT | CRM | | | Bopolit Balanco Hoppit | | | |
| From Doc. I | Date 01/01/2020 to 20/04 | 12020 | | | | | Page |
| loc. Date | Doc. No. | Invoice No. | Customer Name | | Deposit | Deduction | Outstanding dep |
| 7/02/2020 | DE63-0200009 | DIV200227-001 | หลก. กว่างโลว โอเค | | 2,000.00 | 500.00 | 1,50 |
| 3/04/2020 | DE63-0400010 | DN/200403-001 | หลก. กว่างโลว โอเค | | 500.00 | | 50 |
| | Total 2 | Item | | | 2,500.00 | 500.00 | 2,00 |
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Steps for viewing a Deposit Movement Report

Document date

determines the duration for which users want to view the Deposit Movement Report at any time by user defined

| | | | | Prosoft CRM LTD., co | | | | | |
|-------------|--------------------------|----------------|----------------------------------|------------------------------|----------------|---------------|----------------|------------------|-------|
| | | | | Deposit Movement Report By D | oc. Date | | | | |
| From Doc. (| ORM Date 01/01/2020 to 2 | 20/04/2020 | | | | | | | Page1 |
| - | | D | eposit list | | | List of sopli | ed | | |
| oc. Date | Doc. No. | Invoice No. | Customer Name | Before VAT Amount Doc. Date | Doc. No. | Invoice No. | Deduction Outs | standing deposit | s |
| 4/01/2020 | DE63-0100005 | | ร้าน ขายของขำ | 1,000.00 24/01/2020 | INV6301-012 | N200124-001 | 1,000.00 | | |
| /02/2020 | DE63-0200007 | DIV 200207-001 | บริษัท จริงใจ จำกัด | 500.00 07/02/2020 | INV6302-002 | N/200207-001 | 500.00 | 0.00 | |
| /02/2020 | DE63-0200008 | DIV 200215-001 | หจก. กว่างโจว โอเค | 2,500.00 15/02/2020 | INV6302-005 | N200215-002 | 2,500.00 | 0.00 | |
| /02/2020 | DE63-0200009 | DIV200227-001 | หลก. กว่างโจว โอเค | 2,000.00 12/03/2020 | INV6303-002 | N/200312-001 | 500.00 | 1,500.00 | |
| /03/2020 | DE63-03001010 | DIV 200306-001 | บริษัท โปรขอฟท์ เอ็กเพิร์ต จำกัด | 2,000.00 06/03/2020 | CS630306-00022 | N/200306-001 | 2,000.00 | 0.00 | |
| 3/04/2020 | DE63-0400010 | DIV 200403-001 | หจก. กว่างโจว โอเค | 500.00 | | | | 500.00 | |
| | Total | 6 Item | | 8,500.00 | | | 6,500.00 | 2,000.00 | |
| | | | | | | | | | |
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Steps to view the Summary Daily Total Sale Report

Document date

determines the period for which the user wants to view the summary daily total sale report at any time interval by the user

| | | | Pros | soft CRM LTD., co | ort | | | | |
|---------------------------------------|------------|--------------|--------------|----------------------|-------------|----------------|----------------|-----------------|----------|
| OSOFTCRM | | | Summary | Daily Total Sale Rep | ort | | | | |
| om Doc. Date 01/01/2020 to 20/04/2020 | | | | | | | | | Page |
| Date | Cash Sale | CN Cash Sale | DN Cash Sale | Net Cash Sale | Credit Sale | CN Credit Sale | DN Credit Sale | Net Credit Sale | Net A mo |
| 03/01/2020 | 175,000.00 | | | 175,000.00 | | | | | 175,000 |
| 07/01/2020 | | | | | 302,500.00 | | | 302,500.00 | 302,500 |
| 10/01/2020 | 135,000.00 | 1,500.00 | | 133,500.00 | 39,300.00 | | | 39,300.00 | 172,800 |
| 11/01/2020 | | | | | 15,000.00 | | | 15,000.00 | 15,000 |
| 13/01/2020 | | | | | 60,747.66 | | | 60,747.66 | 60,747 |
| 15/01/2020 | 65,000.00 | | | 65,000.00 | | | | | 65,000 |
| 16/01/2020 | 65,000.00 | | | 65,000.00 | | | | | 65,000 |
| 21/01/2020 | 300.00 | | | 300.00 | 17,800.00 | | | 17,800.00 | 18,100 |
| 22/01/2020 | | | | | 8,900.00 | | | 8,900.00 | 8,900 |
| 24/01/2020 | 73,900.00 | | | 73,900.00 | 65,000.00 | | | 65,000.00 | 138,900 |
| 26/01/2020 | 24,800.00 | | | 24,800.00 | | | | | 24,800 |
| 06/02/2020 | 36,000.00 | | | 36,000.00 | | | | | 36,000 |
| 07/02/2020 | 2,495.00 | | | 2,495.00 | 15,500.00 | | | 15,500.00 | 17,995 |
| 13/02/2020 | | | | | 60,000.00 | | | 60,000.00 | 60,000 |
| 15/02/2020 | 60,747.66 | | | 60,747.66 | 70,000.00 | | | 70,000.00 | 130,747 |
| 18/02/2020 | | | | | 28,037.38 | | | 28,037.38 | 28,037 |
| 20/02/2020 | 65,000.00 | | | 65,000.00 | 500.00 | | | 500.00 | 65,500 |
| 21/02/2020 | | | | | 5,000.00 | | | 5,000.00 | 5,000 |
| 27/02/2020 | | | | | 65,000.00 | | | 65,000.00 | 65,000 |
| 06/03/2020 | 9,061.00 | 9,061.00 | | | 48,500.00 | | | 48,500.00 | 48,500 |
| 09/03/2020 | 222,500.00 | | | 222,500.00 | 35,000.00 | | | 35,000.00 | 257,500 |
| 12/03/2020 | 660.00 | | | 660.00 | 2,327.50 | | 2,500.00 | 4,827.50 | 5,487 |
| 19/03/2020 | 65,000.00 | | | 65,000.00 | | | | | 65,000 |
| 30/03/2020 | | | | | 160.00 | | | 160.00 | 160 |



Steps for viewing the Summary Month Total Sale Report

- Year determine where the user wants to view a summary month total sale report for the fiscal year as at any periodof time. According to user-defined
- Month determine that the user wants to view a summary month total sale report for the fiscal month period atany given moment. According to user-defined

| | | | | | Summary Month Total | Sale Report | | | | |
|--|---------------------------------------|---|----------------|--------------|---------------------|--------------|----------------|----------------|-----------------|------------|
| OSOFTCRM | | | | | | | | | | |
| m Year 2020 Fro | m Month Ja | anuary To Month April | | | | | | | | Page1/ |
| Month | | Cash Sale | CN Cash Sale | DN Cash Sale | Net Cash Sale | Credit Sale | CN Credit Sale | DN Credit Sale | Net Credit Sale | Net A mou |
| มกราคม | | 539,000.00 | 1,500.00 | | 537,500.00 | 509,247.66 | | | 509,247.66 | 1,046,747. |
| กุมภาพันธ์ | | 164,242.66 | | | 164,242.66 | 244,037.38 | | | 244,037.38 | 408,280.0 |
| มีนาคม | | 297,221.00 | 9,061.00 | | 288,160.00 | 85,987.50 | | 2,500.00 | 88,487.50 | 376,647. |
| เมษายน | | 123,640.00 | 9,612.50 | | 114,027.50 | 422,313.00 | 1,000.00 | | 421,313.00 | 535,340.5 |
| Total | 4 It | em 1,124,103.66 | 20,173.50 | | 1,103,930.16 | 1,261,585.54 | 1,000.00 | 2,500.00 | 1,263,085.54 | 2,367,015. |
| te : NetCashSale NetCred Total = N | = CashSal itSale = Cr VetCashSa | e - CNCasinoale + DNCa editSale - CNCreditSale le + NetCreditSale | - DNCreditSale | | | | | | | |
| le : NetCashSale NetCred Total = f | = CashSal itSale = Cr letCashSa | = CNCashSale = DNUS editSale - CNCreditSale le + NetCreditSale | i DNCreditSale | | | | | | | |
| e : NetCashSale NetCred Total = M | = CashSal itSale = Cr JetCashSa | = -UNU-asnosie = UNU-a adiSale - ChCrediSale e + NetCrediSale | -roale | | | | | | | |
| e : NetCashSale NetCred Total = 1 | = CashSal itSale = Cr \etCashSa | = -UNUSENDAGE -UNUS adiSale -CHOCradiSale e + NetCradiSale | - DNCredifiele | | | | | | | |
| e : NetCashSale NetCreo Total = I | = CashSal | = -UNUSERDAGE -UNUS adisale - ChCrediSale e + NetCrediSale | - DNCreditSele | | | | | | | |
| e : NetCashSale NetCred Total =) | = CashSal itSale = Cr letCashSa | = -UNUSERDAGE -UNUS ediSale -CHCrediSale e + NetCrediSale | - DNCreatSale | | | | | | | |



Steps for viewing the analysis of Summary Credit Sale/Cash Sale Report

- Document type there are two types of documents: "Credit Sale" is analyst of summary credit sale report. "Cash Sale" is analyst of summary cash sale report
- Show report The report is composed of 3 formats: "By Customer". The report is displayed according to the customer's "by responsible" statement. The responsible "by item" is to display the report in the order
- Document date determines the length of time that the user wants to view the report. Analyze the sales/cash summary at any time by the user to determine
- Document number determines document number the user needs. View a Sales Summary Analysis report Credit Sales/Cash Sales Summary
- Customer ID defining the customer account to which the user wants to view the analysis report. Credit Sales/Cash Sales Summary

| | Prosoft CRM | / LTD., co | | |
|-------------------|---|--------------------|-------|------------|
| PROSOFTCRM | Summary Credit Sale By | Customer and Goods | | |
| From Doc. Date 01 | /01/2020 to 20/04/2020 | | | Pag |
| Customer No. | Customer Name | | | |
| Goods No. | Goods Name | Unit | Qţy. | Amoun |
| 00001 | ปริษัท โปรชอฟท์ ไอทีโอ จำกัด | | | |
| NF07E4104923 | รถจักรยานชนต์ HONDAรุ่น NSS300AL TH สี แดงงเทา หมายเดขเครื่อง NF07E-4104923 หมายเดขถัง MLHNF0772L5104923 | คัน | 2.00 | 130,000.00 |
| FG-00131 | ทุเรียนแห้ง | ขึ้น | 2.00 | 60.00 |
| Test | น้ำดื่ม | ซึ่น | 1.00 | 100.00 |
| | Sum 3 Item | | 5.00 | 130,160.00 |
| 6209-00056 | หจก. กว่างโจว โอเค | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกอก 1000 มด. | อัน | 1.00 | 500.00 |
| 12304 | หมวก | อัน | 10.00 | 2,450.0 |
| AW0001 | YAMAHA B7D100010A น้ำผืน เครื่อง G3K9E-0011504 เดขถัง MLERG551111011669 | ค้น | 1.00 | 65,000.0 |
| S/-1111 | <i>ผ่านธิการ</i> วิชาชีพบัญชี | ครั้ง | 1.00 | 5,000.0 |
| | Sum 4 Item | | 13.00 | 72,950.0 |
| 6209-001 | บริษัท ลูกค้าใหม่ | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกอก 1000 มด. | อัน | 30.00 | 15,000.0 |
| FF-0001 | อาหางและเครื่องดื่ม | รายการ | 1.00 | 300,000.0 |
| FG-0001 | เครื่องขักฝ้า | กิโลกรัม | 5.00 | 74,500.0 |
| FG-0005 | พัดลมไอน้ำ | ຫັວ | 20.00 | 178,000.0 |
| S/-010 | ด้าวางระบบ | คขึ้ง | 1.00 | 8,900.00 |
| S/-1111 | ค่าบริการวิชาชีพบัญชี | คณ้ | 1.00 | 5,000.0 |
| : | Sum 6 Item | | 58.00 | 581,400.0 |
| 6209-002 | ร้าน ขายของขำ | | | |
| NF07E4104923 | รถจักรยานชนต์ HOND4รุ่น NSS300AL TH สี แต่ง-เท่า หมายเตรเครื่อง NF07E-4104823 หมายเตรถัง MLHNF0772L5104823 | คัน | 1.00 | 65,000.00 |



Steps to view the Net Sales Analysis report

- Show report the report includes four types of items: " product" which is the report showing in the order of product "customer" which is the report showing in the order of the customer "Owner" is to display a report by responsible person. "sales area" is to display a report by sales area
- Document date define the length of time a user wants to view the Sales Analysis report at any time period by which the user assigns

Document number numbering on which documents users want to view the Sales Analysis report

Customer ID defining the customer account to which the user wants to view the Sales Analysis report

| | | | | Prosoft C | RM LTD., co | | | | | | | |
|---------------------|-------------------------|-----------------------------|-----------------------|------------------|--------------|--------------|---------------|--------|----------|--------|--------|---------|
| PROSOFTCRM | | | | Net Sale Analysi | is Report By | Goods | | | | | | |
| From Doc. Date 01/0 | 01/2020 to 20/04/2020 | | | | | | | | | | | Page1/ |
| 3oods No. | Goods Name | | Credit S | ale | Cash S | ale | _ Credit Note | | Debit No | ote | | |
| Customer No. | Customer Name | Unit | Qty. | Amount | Qiy. | Amount | Qty. | Amount | Qty. | Amount | Qiy. | Amo |
| NF07E4104923 | รถจักรยานยนต์ HONE | Aรุ่น NSS300AL TH สี แดง-เท | า หมายเลขเครื่อง NF07 | E-4104923 พมายเ | เลขถัง MLHNF | 0772L5104923 | | | | | | |
| 00001 | โปรขอฟท์ ไอทีโอ จำกัด | คัน | 2.00 | 130,000.00 | 1.00 | 65,000.00 | | | | | 3.00 | 195,000 |
| A6209-00056 | กว่างโจว โอเค | ศัน | | | 2.00 | 130,000.00 | | | | | 2.00 | 130,000 |
| A6209-001 | ลูกค้าใหม่ | คัน | | | 1.00 | 65,000.00 | | | | | 1.00 | 65,000 |
| A6209-002 | ขายของข้า | คัน | 1.00 | 65,000.00 | 1.00 | 65,000.00 | | | | | 2.00 | 130,000 |
| A6209-004 | จริงใจ จำกัด | คัน | | | 1.00 | 65,000.00 | | | | | 1.00 | 65,000 |
| A6301-039 | โนอาห์วี่ รุปเปอร์ปู๊ด | คัน | | | 1.00 | 65,000.00 | | | | | 1.00 | 65,000 |
| A6302-050 | จ้าวเกา จำกัด | ศัน | 1.00 | 65,000.00 | | | | | | | 1.00 | 65,000 |
| K0001-001 | กฤษณะ เมฑา | คัน | 1.00 | 65,000.00 | | | | | | | 1.00 | 65,000 |
| Sum | 1 8 | ltem | 5.00 | 325,000.00 | 7.00 | 455,000.00 | | | | | 12.00 | 780,000 |
| 00001 | Olive Oil 1000ml น้ำมัง | มมะกษก 1000 มล. | | | | | | | | | | - |
| A6209-00056 | กว่างโรว โอเค | อัน | 1.00 | 500.00 | | | | | | | 1.00 | 500 |
| A6209-001 | ลูกค้าใหม่ | ขัน | 30.00 | 15,000.00 | | | | | | | 30.00 | 15,000 |
| A6209-004 | จริงใจ จำกัด | อัน | | | 1.00 | 500.00 | | | | | 1.00 | 500. |
| A6210-013 | ขายสินค้ามือสอง | อัน | 15.00 | 7,500.00 | | | | | | | 15.00 | 7,500 |
| A6301-033 | โบนั้นข่าเทค จำกัด | อัน | 5.00 | 2,500.00 | | | | | | | 5.00 | 2,500 |
| CUS-066 | เอบิซี จำกัด | อัน | 55.00 | 27,500.00 | | | | | | | 55.00 | 27,500 |
| Sum | 6 | Item | 106.00 | 53,000.00 | 1.00 | 500.00 | | | | | 107.00 | 53,500 |
| 0001 | Hand cream | | | | | | | | | | | |
| A6209-002 | จายจองจำ | ขึ้น | | | 4.00 | 300.00 | | | | | 4.00 | 300. |
| A6209-004 | จริงใจ จำกัด | ขึ้น | | | 1.00 | 75.00 | | | | | 1.00 | 75. |
| CUS-066 | เอบีซี จำกัด | ชิ้น | | | 25.00 | 1,875.00 | | | | | 25.00 | 1,875 |



Steps for viewing the Monthly Compare Total Sale Report

| Show report | the report contains one of the following types: "By item" is the display of the report in chronological order |
|-----------------|--|
| Year | the year in which the user wants to view a monthly sales comparison report at a specific time period according to the user's defined |
| Month | define the month interval for which users want to view the monthly sales comparison report at any time by which the user assigns |
| Document number | numbering document to the document to which the user wants to view the Monthly Compare Total Sale Report |
| Customer ID | assigning customer identification to the user who wants to view the Monthly Compare Total Sale Report |
| Department | define the department of work to see Monthly Compare Total Sale Report |

| | | | | Increase / Decr | ease | | | Increase / Decreas | e |
|--------------|-------------------------------------|-----------------|----------------|-----------------|--------|-----------------|----------------|--------------------|---|
| Goods No. | Goods Name | December (2019) | January (2020) | Amount | % | December (2018) | January (2019) | Amount | |
| NF07E4104923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL | | 320,747.66 | 320,747.66 | 100.00 | | | | |
| | TH ดี แดง-เทา หมายเดขเครื่อง NF07E- | | | | | | | | |
| | 4104923 หมายเดขถัง | | | | | | | | |
| | MLHNF0772L5104923 | | | | | | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกอก 1000 | | 17,500.00 | 17,500.00 | 100.00 | | | | |
| | มด. | | | | | | | | |
| 0001 | Hand cream | | 300.00 | 300.00 | 100.00 | | | | |
| 0001232 | เรษาหนงแกะ | | 26,700.00 | 26,700.00 | 100.00 | | | | |
| FF-0001 | อาหารแตะเครื่องดิม | | 608,500.00 | 608,500.00 | 100.00 | | | | |
| FG-0001 | เครื่องซักล้า | | 21,800.00 | 21,800.00 | 100.00 | | | | |
| FG-0002 | ด้าแคนวาส | | 17,500.00 | 17,500.00 | 100.00 | | | | |
| IC-036 | ชุดคอมพิวเตอร์ LG | | 24,800.00 | 24,800.00 | 100.00 | | | | |
| 9V-010 | ค่ารางระบบ | | 8,900.00 | 8,900.00 | 100.00 | | | | |
| | Total 9 Item | | 1,046,747.66 | 1,046,747.66 | | | | | |



Steps for viewing the Compare Total Sale Report of 12 months

| Show report | composed of two types: "product", which is to display the report in order of products "customer" is to display the report by customer order |
|-------------|--|
| Compare | consists of two types: "Product sales" which is a report showing product sales comparison. "Product quantity" is a report showing product comparison report |
| Year | defining the year range for which users want to see a report comparing 12-month sales at a particular time period specified by the user |
| Goods No | assigning item codes to users who want to view the report 12 month sales comparis |
| Customer ID | assigning customer accounts The user needs to see a comparison report for 12 months |

| | | | | Prosoft CRM LTD | ., CO | | | | |
|------------------|--------------------------------------|-----------------------|------------|---------------------|-----------------|------------|----------|----------|-----------|
| | | | Compare | Total Sale Report(N | lonth) By Goods | | | | |
| PROSOFTCRM | | | | | | | | | |
| rom Doc. Date 01 | /01/2020 To 31/12/2020 Compare By To | tal SalesSort By Into | No. | | | | | | Page1/3 |
| Item No. | Item Name | Unit | January | February | March | April | May | June | Tot |
| | | | July | August | September | October | November | December | |
| NF07E4104923 | รถจักรยานยนต์ HONDAรุ่น NSS300AL | คัน | 320,747.66 | 190,747.66 | 65,000.00 | 195,000.00 | | | 771,495.3 |
| | TH ดี แดง-เทา หมายเดขเครื่อง NF07E- | | | | | | | | |
| | 4104923 หมายเดขถัง | | | | | | | | |
| | MLHNF0772L5104923 | | | | | | | | |
| 00001 | Olive Oil 1000ml น้ำมันมะกลก 1000 | อัน | 17.500.00 | 26.200.93 | | 8.000.00 | | | 51,700.9 |
| | 11 9 . | | | | | | | | |
| | | | | | | | | | |
| 0001 | Hand cream | ชื่น | 300.00 | 1,875.00 | | 75.00 | | | 2,250.0 |
| | | - | | | | | | | |
| 001232 | ไขฟาหนังและ | ตัว | 26,700.00 | | 222,500.00 | 53,248.00 | | | 302,448.0 |
| 2304 | หมวก | อัน | | | 5,200.00 | 1,750.00 | | | 6,950.0 |
| | 18 | * | | | | | | | |
| (B0.375-2-1.3 | เมษางพาราแบรรูป AB 0.375x2x1.3 | 93 9 | | | | 4,000.00 | | | 4,000.0 |
| W0001 | YAMAHA B7D100010A น้ำผืน เครื่อง | คัน | | 65,000.00 | | | | | 65,000.0 |
| | G3K9E-0011504 เตขถัง | | | | | | | | |
| | MLERG551111011669 | | | | | | | | |
| W-0001 | น้ำดื่ม ขนาด 600 มด. (ชุด 6 ขวด) | 200 | | 720.00 | 49,180.00 | | | | 49,900.0 |
| | | | | | | | | | |
| | | | | | | | | | |